



MAGGIE BARRETO- TERCILLA

Partner

PRACTICE AREAS

- Real estate
- Lending
- Leasing

EDUCATION

- Juris Doctorate – Columbia University
- Bachelor of Arts (cum laude) – University of Miami

BAR ADMISSIONS

- State of Florida

AWARDS

- CREW Miami ‘Deal of the Year’ 2015
- “AV” Preeminent rated by Martindale-Hubbell
- Finalist, Top Dealmakers of the Year in Hotel Acquisition, Daily Business Review
- Finalist, Top Dealmakers of the Year in the Office Leasing Category, Daily Business Review

Maggie Barreto Tercilla leads AVILA’s Real Estate, Zoning & Land Use practice, where she represents developers, construction companies, hotel operators, banks, landlords and tenants in a variety of real estate transactions.

Prior to joining AVILA, Maggie was Associate General Counsel for Florida International University handling real estate development, construction, leasing and finance matters for the institution.

She has represented clients such as Marriott International, Citicorp and Bank of America in acquisition, construction, development, and financing matters. She also has extensive experience in leasing, and regularly represents landlords and tenants on leasing of commercial, residential and industrial properties. Maggie has developed particular knowledge in financings, including acquisition loans, refinances, mezzanine and equity financing, multi-state financings, and loan restructuring and workouts. She also has considerable experience in all aspects of real estate transactions, including representing U.S. entities investing in foreign real estate and working with local counsel in various foreign jurisdictions to document and obtain secondary or ancillary real estate rights in jurisdictions where such rights may not be clearly contemplated under local legislation.

She earned a Juris Doctorate from Columbia University, after completing a Bachelor of Arts (cum laude) from the University of Miami. She serves on the board of PACE Center for Girls Miami, and is an active member of the Cuban American Bar Association (CABA), the National Association of Minority and Women Owned Law Firms (NAMWOLF), the American Bar Association (ABA), and the Dade County Bar Association. She is fluent in English and Spanish.

